

Area's Largest Private Cos.

Ranked by 2005 revenue

Rank	Prior rank	Company	Revenue	Mass employees Total employees	Description of business	CEO Title
51	68	George B.H. Macomber Co. 1 Design Center Place, Boston 02210 (617) 478-6200 www.gbhmacomber.com	\$150,000,000	110 130	Construction company	Don Colavecchio President, CEO
52	NR	Granite Telecommunications 234 Copeland St., Quincy 02169 (617) 933-5500 www.granitenet.com	\$146,000,000	260 300	Telecommunications management	Robert Hale President
53	72	Benchmark Assisted Living 40 William St., Wellesley 02481 (781) 489-7100 www.benchmarkquality.com	\$145,245,000	1,392 3,758	Owner and operator of senior housing	Thomas Grape Chairman, president, CEO
54	59	The Middlesex Corp. 1 Spectacle Island Pond, Littleton 01460 (978) 742-4400 www.middlesexcompanies.com	\$142,000,000	240 425	General contracting, heavy construction	Al Aponas President
55	50	Peabody Construction Co. Inc. 536 Granite St., Braintree 02184 (781) 848-2680 www.peabodyconstruction.com	\$140,000,000	280 280	General contracting, construction management	Edward Fish President
56	NR	Health Dialog Sixty State St., Boston 02109 (617) 406-5359 www.healthdialog.com	\$136,000,000	150 900	Health coaching products and services	George Bennett Chairman, CEO
57	65	W.E. Aubuchon Co. Inc. 95 Aubuchon Drive, Westminister 01473 (978) 874-0521 www.hardwarystore.com	\$132,000,000	426 1,175	Consumer hardware	William Aubuchon President
58	NR	J.C. Higgins Corp. 70 Hawes Way, Stoughton 02072 (781) 341-1500 www.jchiggins.com	\$126,895,000	250 250	Mechanical contractor	Ronald Ledoux President, CEO
59	NR	National Leisure Group Inc. 100 Sylvan Road, Woburn 01801 (617) 424-7990 www.nlg.com	\$126,000,000	302 1,034	Travel agency	Aaron Gowell CEO
60	66	Foley Hoag LLP 155 Seaport Blvd., Boston 02210 (617) 832-1000 www.foleyhoag.com	\$125,900,000	490 515	Law firm	Tom Black Chief operating officer
61	78	The Hamilton Co. 39 Brighton Ave., Boston 02134 (617) 783-0039 www.thehamiltoncompany.com	\$119,000,000	158 160	Real estate management, development and sales	Harold Brown CEO
62	63	Wayne J. Griffin Inc. 116 Hopping Road, Holliston 01746 (508) 429-8830 www.waynejgriffin.com	\$111,700,000	625 820	Electrical contractor	Wayne Griffin President, CEO
63	73	Vanasse Hangen Brustlin, Inc. 101 Walnut St., Watertown 02472 6179241770 www.vhb.com	\$108,000,000	365 830	Engineering, integrated transportation, land development and environmental services	Robert Brustlin President
64	NR	The Computer Merchant Ltd. 96 Longwater Circle, Norwell 02061 (800) 617-6172 www.tcml.com	\$107,000,000	121 1,556	IT consulting and staffing services	John Daniel President, CEO
65	NR	Columbia Construction Co. 58 Concord St., N. Reading 01864 (978) 664-9500 www.columbiacc.com	\$106,000,000	26 27	Construction company	Bruce Gordon President
66	81	Akbia 4 Technology Drive, Westborough 01581 5086215100 www.akbia.com	\$100,000,000	197 337	IT services	Tom Willson CEO
67	NR	IPG Photonics Corporation 50 Old Webster Road, Oxford 01540 (508) 373-1100 www.ipgphotonics.com	\$94,000,000	230 750	Maker of high-power fiber lasers and amplifiers	Valentin Gaponstev CEO, Chairman
68	79	Preferred Travel Inc. 174 Forbes Road, Braintree 02184 (781) 849-6130 www.pretfav.com	\$90,987,400	47 74	Travel agency	Elizabeth Hatch Owner, president
69	84	J.C. Cannistraro Inc. 80 Rosedale Road, Watertown 02471 (617) 928-0092 www.cannistraro.com	\$85,187,000	390 406	Mechanical contractor	John Cannistraro President
70	NR	m-Qube Inc. 311 Arsenal St., Watertown 02472 (617) 673-2400 www.m-qube.com	\$83,715,000	140 200	Mobile telecommunication management services	Jeff Glass CEO
71	71	AJ. Martini Inc. 5 Lowell St., Winchester 01890 (781) 559-6900 www.ajmartini.com	\$77,787,946	61 71	General contractor, construction management	R. William Aalerud President
72	87	Verc Enterprise Inc. PO Box 2809, Duxbury 02331 (781) 934-7300 www.vercenterprises.com	\$76,440,000	165 160	Retailer, gas and convenience stores	Leo Vercollone President
73	80	Haley & Aldrich Inc. 485 Medford St., Boston 02129 (617) 886-7400 www.haleyaldrich.com	\$74,450,000	191 457	Environmental, geotechnical and underground engineering	Bruce Beverly President, CEO
74	76	McCourt Construction Inc. 60 K St., Boston 02127 (617) 269-2330 www.mccourtconstruction.com	\$71,869,132	400 400	Heavy highway construction, general contracting	Richard McCourt President
75	85	GZA Environmental Technologies Inc. 1 Edgewater Drive, Norwood 02062 (781) 278-3700 www.gza.net	\$71,500,000	155 430	Environmental consulting and engineering firms	William Beloff CEO

LEADING INDUSTRIES

Business segments with the most companies on this year's list

Retail	20
High technology	18
Construction	17
Professional services	13
Electrical/Mechanical contractors	8
Environmental	5

Source: BBI research

Trends: Climbing the Largest Private Cos. list

• Biggest jumps in rank

Total Technical Services Inc. had the largest jump in rankings among this year's largest private companies, moving up 22 spots from No. 100 last year to No. 78. Benchmark Assisted Living had the second-largest increase in rank, moving up 19 spots from No. 72 last year to No. 53. Consigli Construction had the third-largest gain in rank, moving up 17 spots from No. 64 last year to No. 47 this year. George B.H. Macomber Co. tied for the third-largest gain in rank, moving up 17 spots from No. 68 to No. 51. The Hamilton Co. also tied for the third-largest jump in ranking, moving up 17 spots from No. 78 to No. 61.

1 m-Qube was purchased in May 2006 by Verisign Co.

Source: BBI survey.

Ties ranked by Mass. employees
Cumberland Farms Inc. ranked No. 3 last year, did not wish to participate.
Note: List excludes banks, schools and hospitals.